

WBA Virtual Conference, 13 January 2021

# *Annual Wildlife Hazard Management Review 2020*

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Aktion | Chania | Kerkira | Kavala | Kefallinia | Kos | Mikonos | Mitilini | Rodos |  
Samos | Santorini | Skiathos | Thessaloniki | Zakynthos

A Subsidiary of Fraport AG

***Fraport Greece Management Company***

MSD 8.50.5.1-2 (version number: 01.00)

# Fraport Greece: The Concession Project at a Glance

## Key Features

- 40-year concession of 14 Regional Airports
- Scope: upgrade, operate and continuously develop all Airports
- €1.234 billion Upfront Concession Fee
- Initial capex of at least €415 million until 2021
- Annual Fixed Concession fee of €23 million
- Annual Variable Concession Fee of on average 28.5% of Operational Profit
- 600 Direct employees / 12.000 Indirect employees

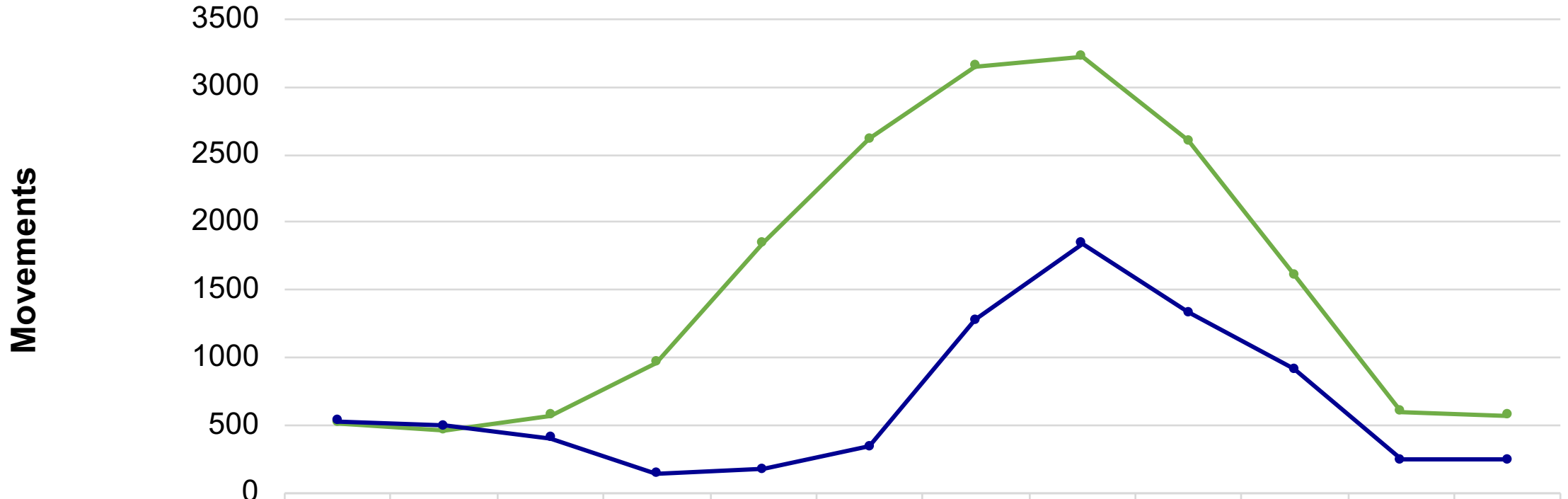
## Privatization Objectives

- Ensuring adequate service levels in the crucial tourism sector in Greece
- Maximizing proceeds of transaction
- Ensuring ongoing contribution to treasury



# Aircraft Movements

All airports\*

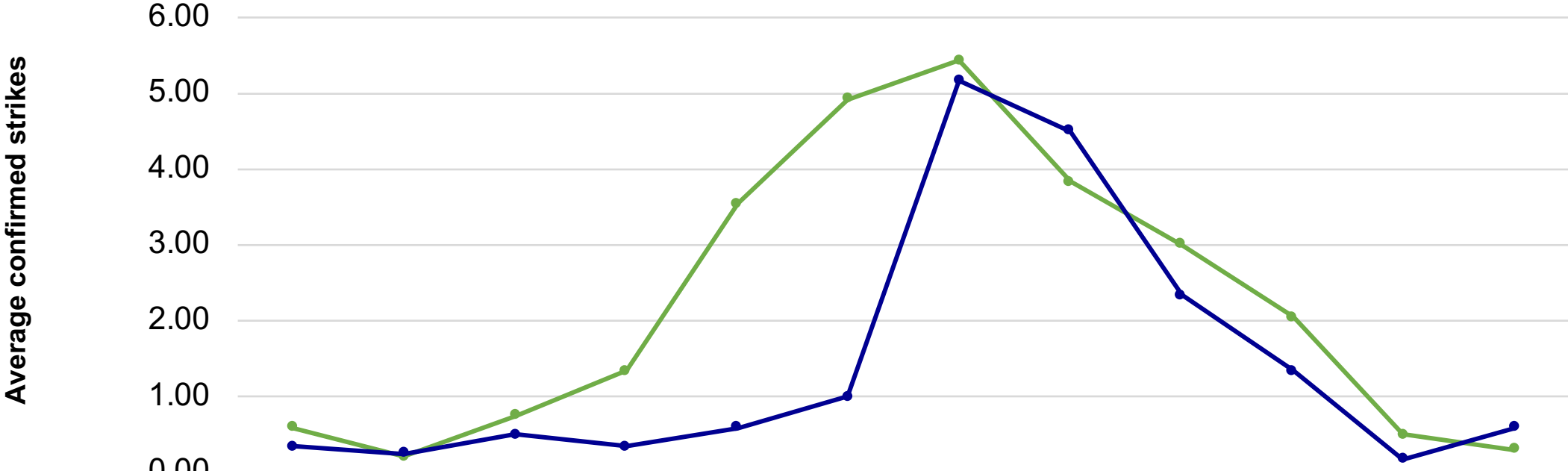


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
— Average (2018 & 2019)	517	463	576	968	1850	2614	3150	3223	2601	1611	601	571
— 2020	530	495	405	144	175	347	1278	1842	1331	917	247	249

\*CHQ & PVK are excluded due to the Concession Agreement

# Average Confirmed Strikes

All airports\*

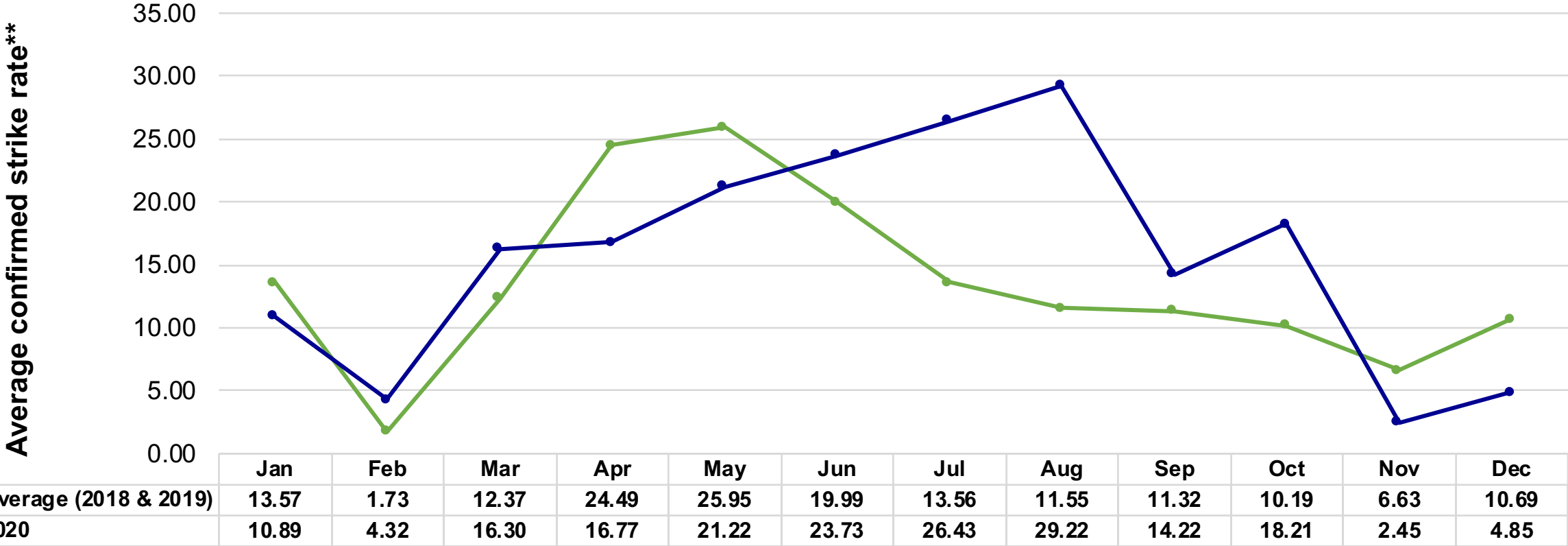


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
—●— Average (2018 & 2019)	0.58	0.21	0.75	1.33	3.54	4.92	5.43	3.83	3.00	2.04	0.50	0.29
—●— 2020	0.33	0.25	0.50	0.33	0.58	1.00	5.17	4.50	2.33	1.33	0.17	0.58

\*CHQ & PVK are excluded due to the Concession Agreement

# Average Confirmed Strike Rate

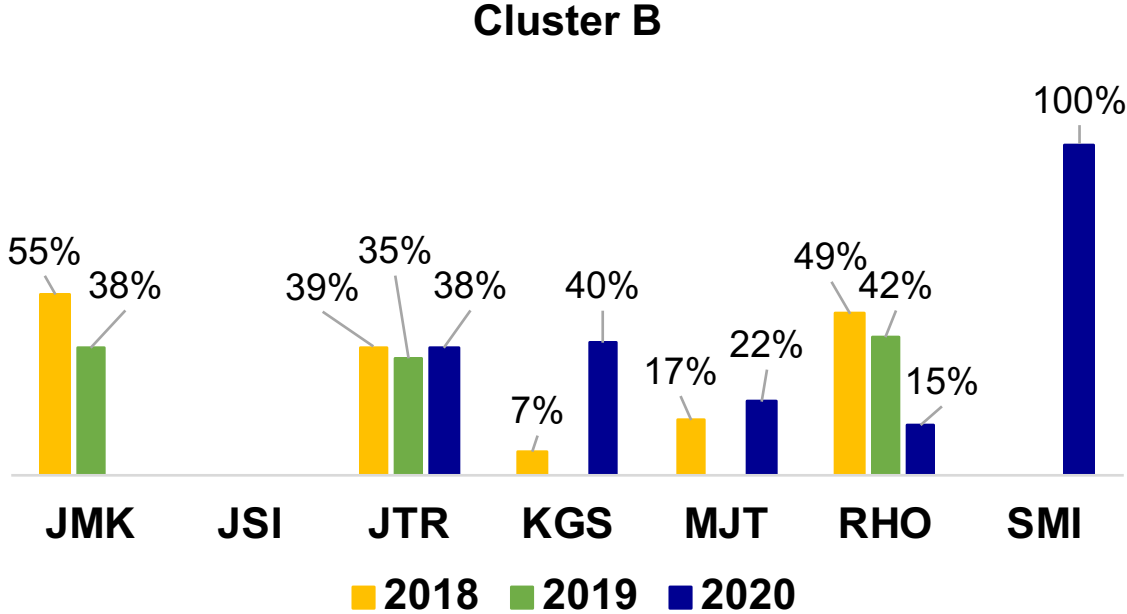
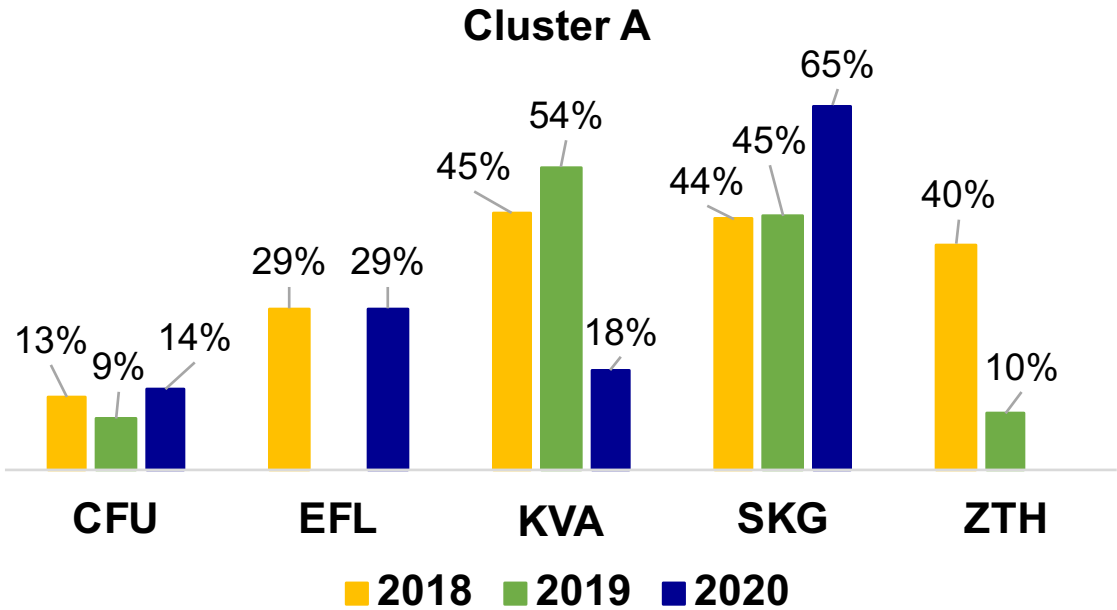
All airports\*



\*CHQ & PVK are excluded due to the Concession Agreement

\*\* Rate = Confirmed wildlife strikes per 10,000 movements

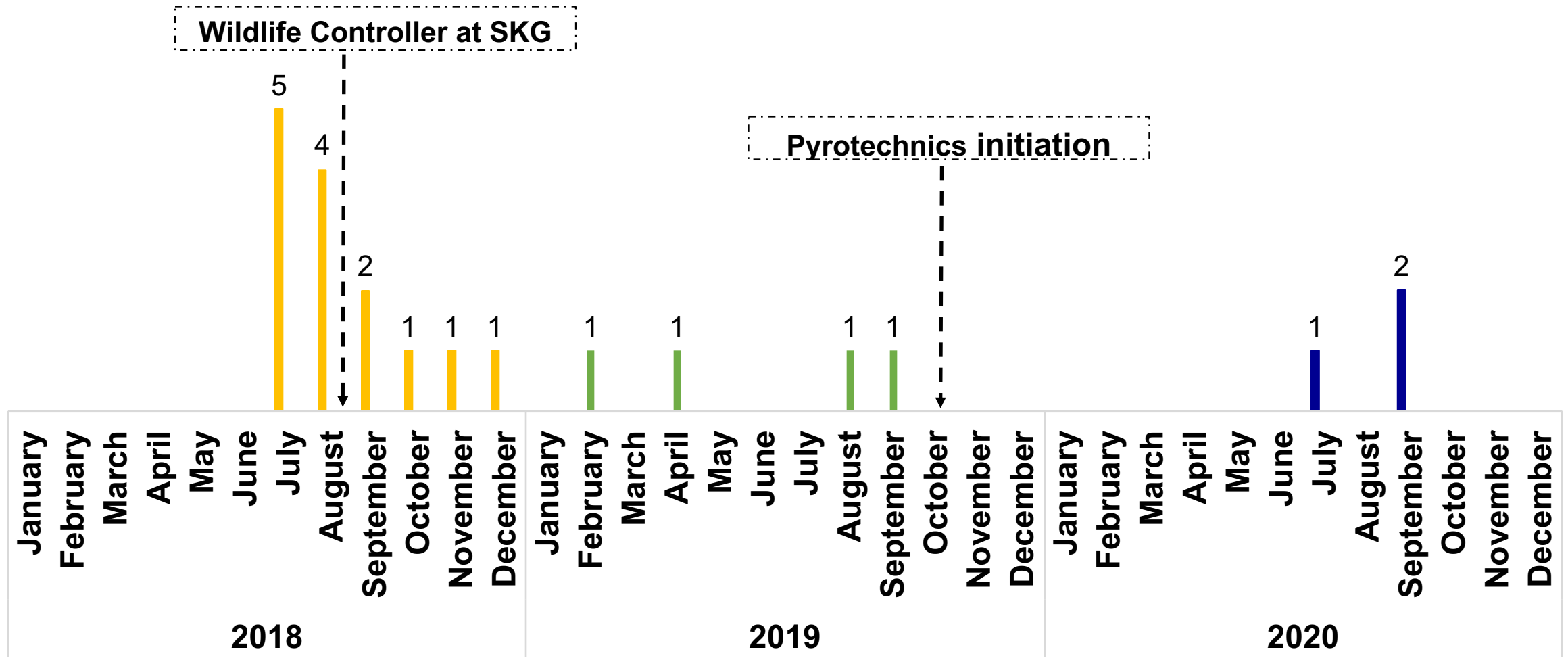
# Airport Reporting



*CHQ & PVK are excluded due to the Concession Agreement*

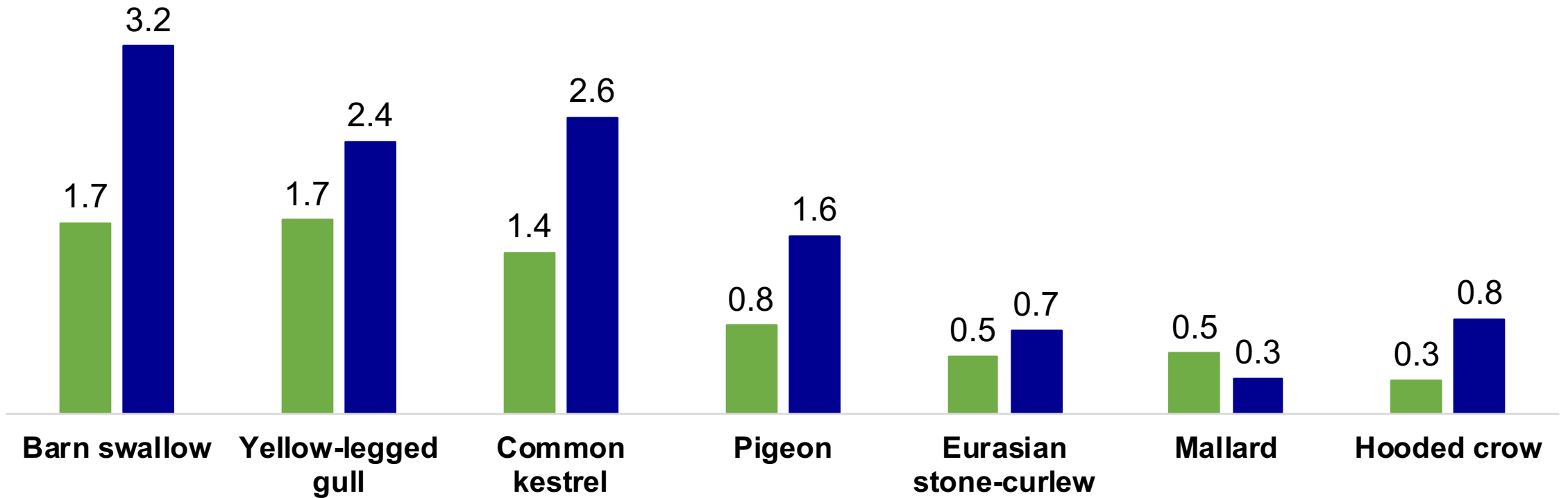
# Duck strikes at SKG

■ 2018 ■ 2019 ■ 2020



# Species' strikes/ 10,000 movements at FG airports

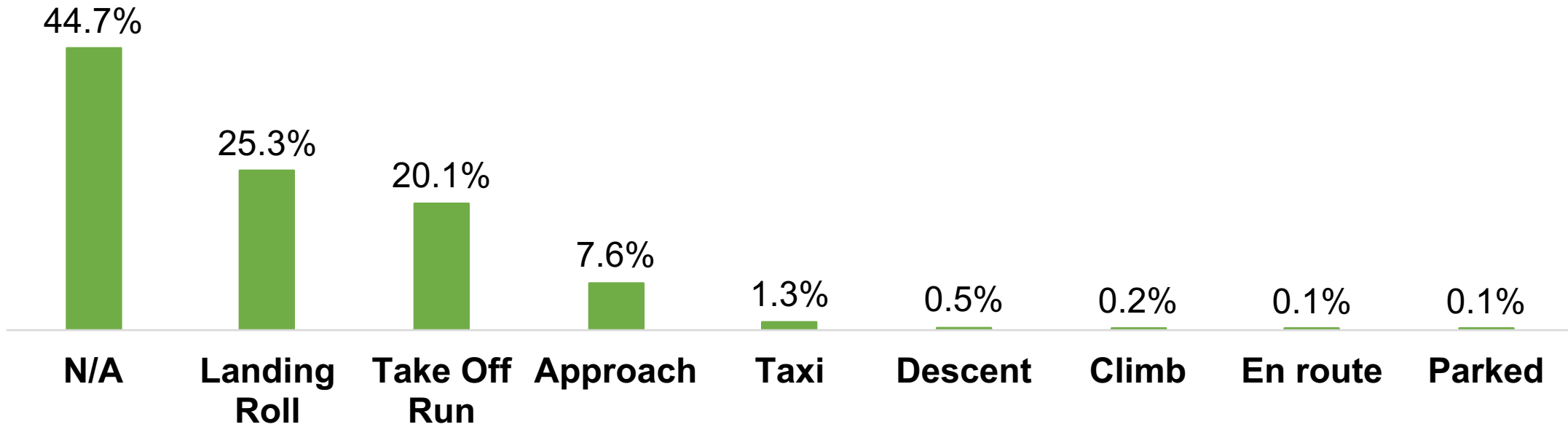
■ Average (2018 & 2019)    ■ 2020



*CHQ & PVK are excluded due to the Concession Agreement*

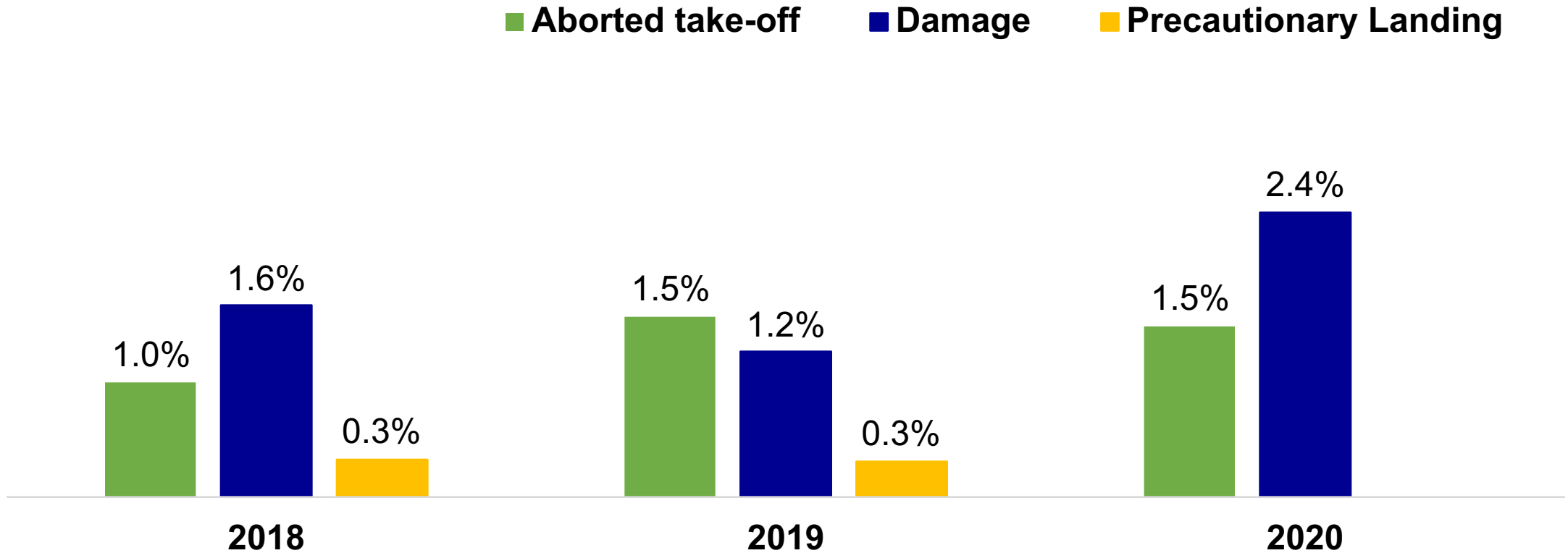


## Confirmed wildlife strike per flight phase (2018-2020)



*CHQ & PVK are excluded due to the Concession Agreement*

## % of wildlife strikes causing effect on flight (2018-2020)



*CHQ & PVK are excluded due to the Concession Agreement*



*Gute Reise!*



*We make it happen*